



## Healthcare Lighting Upgrade National Program

### Program Scope:

- 29.4M Square Feet
- 136 Sites
- 3 Year Program
- \$23M Capital Spend

### Customer Needs:

- Save Energy
- Reduce Maintenance Costs
- Create More Comfortable Patient Environment
  - Lighting Control Considerations
  - Avoid Electrical/RFI Interference with Medical Equipment
- Choose Lighting Experts vs. ESCO Integrators

### Turnkey Approach:

- Needs Assessment
- Lighting Audits & Analysis
- Solution & Proposal Development
- Turnkey Implementation
- Warranty & Rebate Management



*National provider of  
Healthcare services*

**\$9M**  
*Energy Savings*

**75K**  
*Tonnes CO<sub>2</sub>  
Reduction*

**40%**  
*Return on  
Investment*